

**Fencing Contractors Association NZ Annual General Meeting
Held at The Ascot Park Hotel, Invercargill, on Thursday 25th July 2019 at 8.15am**

Present: Steve Lennon, Mike Billingham, Warren Herliy, Phil Cornelius, Donna Upton, Grant Harris, Grant Kaminer, Sonya Ludlow, Glyn Eason, Brad Munro, Jamie McKenzie, John Millar, Nick Stanger, Leanne Stanger, Andrea Billingham, Gill Herlihy, Peter McRae, Melanie Weir, Deb Furness, Jeanette Miller, Chris Aspinal, Sus Aspinal, Brendon Crequer, Stephen Walters, Donnal Pollard, Kerry Godinet, Malcolm Webster, Emma Barakat, Carl Barakat, Raewyn Barakat, Dale Barakat, Warren Blue, Shane Beets, Angelina Beets, Greg Burton, Darryn Astill, Brad Joines, Stephen Mee, Bruce Lowe, Carolyn Lowe, Laura Coffey, Carl Easter, Sue Easter, Jeffrey Easter, Brenda Mee, Barry Howell, Michael Renner, Matt Andrews, Barbara Kelly, Stephen Caunter, David Craig, Nick Elith, Andy Johnson, Nigel Broadbridge, Andy Harris, Chris Adams, Cam Smith, Will Blyth, Janie Watkins, Jeremy (General Fencing Ltd), Donald Cornwall, Hugh Morrison, David McAnulty, John Noakes, Carol Noakes, Allan Vaughan, Bill Biggar, Dan Hunt, Anna Hunt, Troy Knudsen, Foster Price, Lindsay Hayman, Debbie White, Tony White, Chris Anderson, Shannon McCulloch, Brandon Ward, Todd Sherburd, Denise Sherburd, Isaac Johnston, Hamish Gill, Craig Sinclair, Lindsay Whyte, Nathan Pennicott, Nick Terry, George Williams, Ivan Beattie, Ben Haugh, Kate Haugh, Clancy Walters, Shane Cairns, Graham Friend, Nathan Dale, Mike Samuels, Heidi (L&L Fencing), Lindsay (L&L Fencing), Braden Anderson.

Board: Brad Joines, Andy Johnson, Darryn Astill, Laura Coffey, John Noakes, Stephen Mee, Greg Burton

Apologies: Gavin Lil

Welcome: John Noakes welcomed all members and thanked Strategic Partner- WIREMARK©. John also thanked Gold Partners - Steel and Tube, Permapine, Gallagher, Waratah and Cyclone. Platinum Sponsor & Retail Partner – Farmlands; Elite Sponsor - Stockade; Key Sponsors - Revolution Postdrivers & Waratah; and General Sponsors - Rural Safe & Kerry Godinet Marketing

1. President's report:

The Presidents report was presented by Brad Joines. Key points that were noted:

- Rebrand – The biggest project for the year. Brad congratulated the team and acknowledged Melanie for the great effort and fantastic feedback received.
- Fencing Contractors NZ had been involved in many Association days around the country over the last 12 months, but always appreciated suggestions for improvement.
- Fencing Contractors NZ membership was continuing to grow, getting close to 500 members.
- Fencing Contractors NZ had worked tirelessly over the last few years to establish the L3 Certificate in Fencing training. Members were asked to spread the word so that the course continues
- Certified Fencers – next steps were to take the certified fencer brand to the next level, gaining the recognition it deserves, as the best and most professional fencers in the country. There was a push for all members to be certified or at least working towards it.

RETAIL PARTNER



GOLD PARTNERS





- The Association was receiving unprecedented partner interest, with members asked to support partners in return by using products and services.
- Brad thanked the Fencing Contractors staff for their work. Changes to staff: Deb Furness moved to projects, Jeanette Miller – admin/accounts, Melanie moving on (but accepted a nomination for the Board), Dave McNulty appointed as Operations Manager.
- Thanked Board members Greg Burton, Darryn Astill & John Noakes, who were all leaving after several years of service. Thanks also given to the whole board for all of their hard work and thanked the wives, husbands and partners of the board for their support.
- Fencing Contractors NZ sponsored the National Fencing Champions. Brad made special mention to Tony Bouskill for winning the Doubles Silver Spades with his father Shane Bouskill, the Singles Golden Pliers, together with Speed Fencing Rural Games and winning the World Fencing Title.
- Strategic plan to raise memberships to 500 by 2020, noted that this would only happen if the industry works together and introduces new members to the association.

2. Minutes from previous AGM:

It was moved that the 2018 minutes were a true and correct record. The resolution was passed unanimously.

3. Treasurer's report:

The 2019 Treasurer's report was presented by Darryn Astill, Treasurer. These consist of a compilation of accounts from the Fencing Contractors NZ Accountant, Bailey Ingham Ltd. in Otorohanga.

- The financial accounts show a deficit for the year of \$2,416
- Gross income totalled \$199,943
- Expenditure (including depreciation) totalled \$202,359
- Accumulated funds at 31 March 2016 stood at \$132,666

It was moved that the Treasurers Report be accepted. The resolution was passed unanimously.

4. Correspondence

Nil

5. Board Nominations

As the number of nominees did not exceed the number of Executive Board positions a Board election was not required. The Executive Board may consist of 7 members and 1 current Strategic partner and the following people were elected as nominated:

Brad Joines	George Williams	Melanie Weir	Stephen Mee
Andy Johnson	Lindsay Hayman	Phil Cornelius	Laura Coffey as Wiremark representative



6. General Business

Members gave feedback to the Board on the rebranding process, Level 3 Certificate in Fencing training, and the general communication between the Association and its members.

Approved at General Meeting as a true and correct record.

Signed _____

Date: _____



PRESIDENT'S REPORT 2019

Once again welcome to the 2019 Fencing Contractors NZ Conference.

The last 12 months have been a very busy time for the Fencing Contractors NZ team, having worked through the rebranding, improving our association days, growing the membership base, and generally really establishing ourselves as the go-to place for all things fencing, all made possible by our awesome admin and business development team.

It is always a pleasure to hear our partners talk about how professional the association is. As a board, we all try very hard to make the best decisions for industry and to keep our industry in a good light.

Fencing Contractors NZ have been involved in many association days around the country over the last 12 months, showcasing Best Practice fencing methods to help fencers improve the quality on their fence line. We are always striving to improve these days and have held demonstrations on curved railing as well as the usual array of footing, staying, electrics, and netting fencing methods. By keeping these days relevant and showcasing our partner's products assures that attendants are always aware of what products are available for use. If there is stuff you would like to see at these days or things you feel could be done better please email the Fencing Contractors NZ office, we are continuously trying to improve these days for everyone's benefit.

Our biggest challenge over the last few years has been to establish level three training for the industry, Fencing Contractors NZ has worked tirelessly on this as the members continuously voiced that training was required, however the uptake of this training has been woeful and really puts the future of the course in jeopardy. I strongly recommend that you, our members, make use of this resource and also spread the word to non-members school leavers etc. Some of the extra benefits to the course are the chainsaw training, tractor use, ATV tickets etc. as well as NZQA credits. So please spread the word get people involved. Don't let all the time and resource put into this go to waste!

Taking Fencing Contractors NZ to the next level, it's now getting the recognition it deserves as the "place to go when it comes to all things fencing". With the biggest project this year being the rebranding, what a great effort with some fantastic feedback, well-done team especially Melanie.

The next step is to take the certified fencer brand to the next level, gaining the recognition it deserves as the best and most professional fencers in the country, the go-to guys, I believe that all members should either be certified or at least working towards it (the best of the best). This is what will set you and your business apart from the others moving forward. Get ready the certified programme is about to get some of the attention it has been lacking to date. I really do encourage you all to get on board.

Both Fencing Contractors NZ membership and partner growth continues to set new records as we close in on our goal of 500 members and also receive unprecedented partner interest.

Changes; as with any organisation changes are inevitable, and so this year we had Deb Furness Move to Projects with Jeanette Miller picking up admin/accounts. We also have Melanie moving on having accepted an opportunity too good to refuse, however, she has accepted a nomination for the board really showing her commitment going from a paid position to a volunteer!

We welcome Dave McNulty taking over as Operations Manager. Dave comes to us with a wealth of experience, we will be looking to Dave to really build on our partner relations and helping to get Fencing Contractors NZ to the next level.



We also have several board members moving on Greg after 3 years of service Darren 5 years and also John otherwise known as Noksee after a staggering ? years of service to the industry, a remarkable contribution which we really can't thank you enough for your contribution in helping to get Fencing Contractors NZ to the level it is at today, thankyou.

Through our association with Strategic partner Wiremark, Fencing Contractors NZ has once again sponsored the NZ Fencing Competitions at their National Fencing Championships at the National Field days. Tony Bouskill is the man at the top of the pile so far as competition fencing is concerned at present and certainly deserves a special mention having this past year won the Doubles-silver spades with his father Shane Bouskill.

Singles-Golden pliers; Speed fencing-Rural Games; World fencing title. Does it get any better than that Congratulations Tony !!

I would like to acknowledge the board once again this year, guys and girls I take my hat off to you all. It takes a special person to stand up and get involved at board level. You need to be passionate about your industry, and what it means to you. I know that at times it is hard for every one of us to run a business and do voluntary work. A big thanks to all the Fencing Contractors NZ staff who have made all our jobs a whole lot easier over the last 12 months. Words cannot do justice to the time and effort you have gone to help run the association. Any business would be totally rapt to have you on board. To the wives' husbands and partners of the board, you are every bit as much part of our team, thanks for putting up with the late nights, and travel from family.

We have a fantastic family of business partners associated with Fencing Contractors NZ. We rely on our partnership with these businesses to keep raising the standard of the NZ fencing community. Keep using their products and services. Have a chat with them this weekend to discuss your needs; they can usually help.

We have a strategic plan to raise membership to 500 by 2020; this will only happen if our industry gets together and introduces new members to the association.

We are working with partners to have a range of member benefits, but realistically membership is not all about getting free stuff (as nice as that is) it is about knowledge of systems and support. Making you and your fellow fencers better at what they do.,

Take the time to introduce yourselves to any new faces at the conference; the team has a great programme organised.

Thanks and enjoy your weekend.